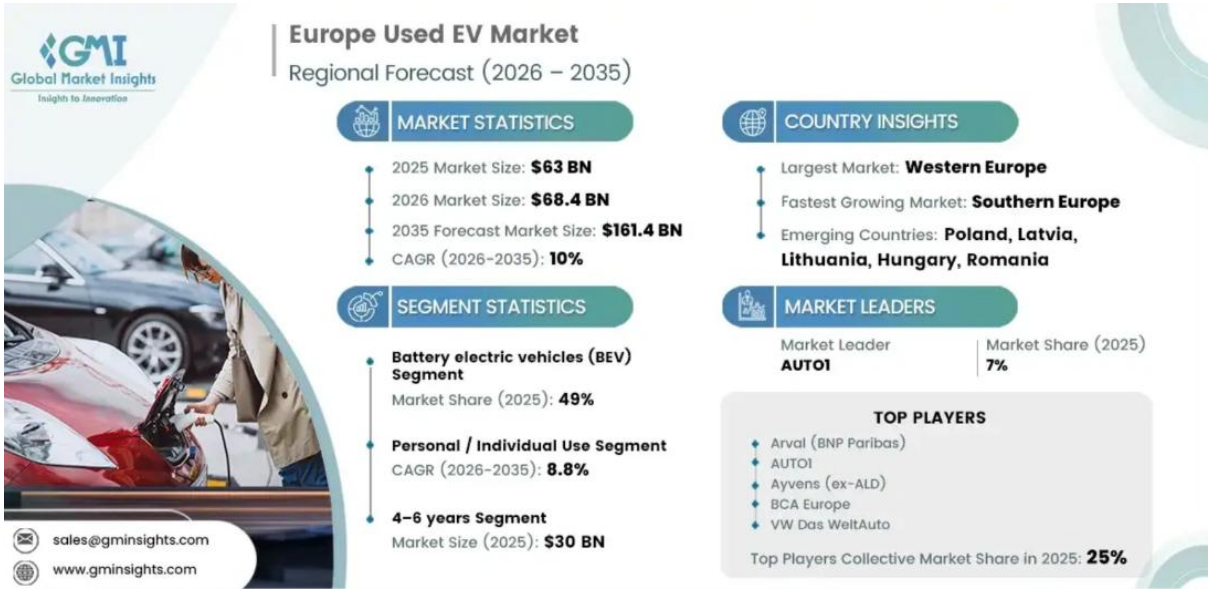
Europe Used EV Market: Industry Outlook, Demand Analysis and Forecast 2035

The Europe used EV market was valued at USD 63 billion in 2025 and is projected to reach USD 161.4 billion by 2035, expanding at approximately a 10% CAGR from 2026 to 2035. Revenue is expected to reach USD 68.4 billion in 2026, supported by growing off-lease EV supply, lower acquisition costs compared with new vehicles, certified pre-owned programs, government incentives, and expanding charging infrastructure.

The market is transitioning from a scarcity-driven segment toward an information and reconditioning market. Buyers increasingly evaluate battery state of health, charging suitability, remaining warranty, service history, range, and residual-value risk, while dealers, lessors, and remarketers are investing in diagnostics, inspection, pricing, financing, and warranty systems to convert returned EVs into trusted retail propositions.



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Battery-electric vehicles accounted for 49.4% of market value in 2025. Vehicles aged four to six years led the market with USD 30 billion, representing a 47.5% share. The one-to-three-year vehicle category was valued at USD 11.1 billion and is projected to grow at an 11.9% CAGR as younger fleet and lease returns increase.

Passenger cars dominated the market with USD 58.9 billion in 2025, representing 93.4% of revenue. Commercial vehicles are projected to grow at a 12.5% CAGR, while used two-wheelers and three-wheelers are expected to expand at 15.1% and 16.4%, respectively. The 200–300-mile range segment generated USD 23.8 billion, or 37.9% of market revenue.

Western Europe was the largest sub-region, accounting for approximately 49% of market revenue in 2025, supported by mature EV adoption, leasing activity, dealer networks, financing infrastructure, and auction channels. Southern Europe is projected to be the fastest-growing country grouping as affordability, used-EV supply, charging expansion, and electrification policies strengthen.

AUTO1 led the Europe used EV market with more than a 7% share in 2025. Its position is supported by a broad digital vehicle marketplace, cross-border remarketing capabilities, dealer access, data-

driven pricing, inspection processes, and the ability to distribute used EV inventory across multiple European markets.

Some of the major players in this market are Arval (BNP Paribas), Ayvens, BCA Europe, VW Das WeltAuto, Cazoo, AutoScout24, Tesla Certified Pre-Owned, CarMax Europe, Emil Frey Group, and LeasePlan. The top five companies collectively held approximately 25% of the market in 2025.

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